



A Global Knowledge partner

Bridging the gap between knowing and doing

The ECHT Experience: Learning by doing

A distinctive, practice-driven training methodology that transforms theoretical knowledge into measurable, day-to-day workplace impact. Through carefully designed simulations, and real-time feedback, we help professionals truly integrate new behaviors.

OUR METHODOLOGY

30%	Theory Essential insights
70%	Practice Unique exercises & dialogues

"Hearing something ten times is one thing, but once you experience it... you truly know it."

WHAT MAKES US UNIQUE

- **Practical & Direct:** Directly applicable tools tailored for day-to-day operations.
- **High-Energy & Fun:** Engaging sessions that motivate and resonate. Enjoyment accelerates learning and strengthens retention.
- **Theatre Background:** We work with highly skilled trainers with a background in theatre to ensure inspiring and engaging sessions.

OUR CORE BELIEFS

- **Individual Attention:** Tailored learning goals for everyone.
- **Safety & Trust:** A secure environment essential for development.
- **Small Changes:** Micro-adjustments leading to grand insights.

GLOBAL SCALE & EXPERTISE

Worldwide Delivery onsite and online	9+ Languages	All Levels (C-suite to Staff)
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KEY TRAINING TOPICS

Leadership & Communication

Situational leadership • Leadership in the age of AI • Providing feedback • Conflict management • Influence & convince • Bad news conversations

Sales & Professional Skills

Sales essentials • Consultancy skills • Stakeholder management • Trusted advisor • Change management

Personal Effectiveness & Teams

Time & stress management • Work-life balance • Customer support excellence • Collaboration & Teambuilding

PROVEN BUSINESS IMPACT

Enterprise Case Examples:

- **KPN:** Human Skills Development for 400+ technical experts, bridging technical excellence with stakeholder impact.
- **Diversey USA:** Global leadership program for 250 leaders across 7 languages, stabilizing attrition.
- **Strategic partner for Nutanix:** Support engineer and leadership programmes for The Netherlands, Spain and India.



The practical focus throughout the sessions made the experience highly valuable. Not only did participants gain insights into their own cases, but they also learned a great deal from their colleagues' situations.

Ready to experience the difference? Get a 60-90 min complimentary **Training Preview** for your team.